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P&C Insurance Systems Offers “Pay-as-you-Grow” Program

New York – P&C Insurance Systems, Inc. (PCIS), a leading provider of business automation solutions for the insurance industry, has responded to its customers’ need for flexible payment options with a customizable, “pay-as-you-grow” plan. The most recent client to sign on for the program, Employer’s Security Insurance Company, takes advantage of this unique customer service benefit for its Worker’s Compensation system.

“Many of our customers are start-up and regional companies who have smaller initial budgets to work with. We created this payment plan to help them keep their reserves and cash-flow high while still being able to purchase our system,” said Michael Loizou, founder and CEO of PCIS. “Our customers pay us a percentage of their monthly premium, which minimizes their out-of-pocket costs.”

Dave Kijek, Vice President of Operations, Wisconsin Education Association Insurance, said, “We have benefited greatly from the PCIS payment plan. As a start-up, we never would have been able to outlay the entire cost of the system without it. It’s a win-win situation – we get full utilization of the product, including technical support, while paying just a monthly usage fee instead of the whole cost upfront.”

PCIS offers the “pay-as-you-grow” solution to clients on an individual basis. For more information on the program, visit www.pandcis.com.

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